



ALAMEDA COUNTY FAIR ASSOCIATION
PLEASANTON, CALIFORNIA
FOOD CONCESSION PROPOSAL FORM
FAIR 2012

FAIRGROUNDS LOCATION NO. _____

In accordance with the information contained within the specifications issued by the Alameda County Fair Association, I/We hereby submit the following proposal for the available concession privilege at the above-designated location for the **2012 Alameda County Fair**. This proposal is submitted under the terms and conditions as set forth in the respective proposal information and it is further agreed that if this proposal is accepted and a contract is finalized, I/We agree to accept and abide by those terms and conditions as are contained in the sample Contract Agreement enclosed, with all information provided.

PLEASE SUBMIT YOUR PROPOSAL BY COMPLETING THE FOLLOWING SECTION:

FOR YEAR 2012 FAIR – I HEREBY OFFER:

CASH MINIMUM GUARANTEE: Dollar \$ AMOUNT: _____
(Please refer to Page 8 & 9 for minimum guarantee required for each space)

PERCENTAGE OF GROSS: (Minimum 25%) _____

I acknowledge that the minimum acceptable percentage of gross sales is equal to 25% and if I submit a proposal for less than the minimum 25% of gross sales or less than the minimum acceptable cash guarantee as specified for each location, my proposal will be rejected.

Enclosed is a Cashiers Check, ___ Certified Check, ____, Business Check ____, Money Order ____, in the amount of \$ _____. **All** deposit checks received for proposals will be deposited by the Alameda County Fair Association. Please make checks payable to Alameda County Fair. Checks will be returned approximately the last week of February 2012, for proposals that are **not** accepted. Proposals that **are** accepted, the deposit will be applied to the minimum guarantee for the space awarded.

The Alameda County Fair provides recommended menus or food types for each proposal. When specific menus are included in the proposal, please base your minimum guarantee for those items listed on the proposal. Any additional menu items will be addressed on a case-by-case basis after the proposal is accepted. **Sales tax must be included in the price proposal. Sales tax may not be added after the sale is totaled.**

I/We understand that the Alameda County Fair Association reserves the right to accept and/or reject any and all proposals submitted, and further reserves the right to accept, reject and/or modify any and all products and prices submitted.

DATE SIGNED:

MONTH: _____ DAY _____ YEAR _____

PROPOSAL SUBMITTED BY: _____
(Print Individual Name & Concession Stand Name)

Authorized Signature: _____

Mailing Address: _____
Please include: City, State, and Zip Code:

Cell# () _____ Business#: () _____ California State Resale # _____
ServSafe Certificate # _____
E-Mail Address: _____ ServSafe Expiration Date _____

NOTE: ALL PROPOSALS MUST BE SUBMITTED BY 5:00 P.M. – FEBRUARY 6, 2012 (Monday)
FAIR DATES: JUNE 20 THROUGH JULY 8 2012