



ALAMEDA COUNTY FAIR

JUNE 20 – JULY 8, 2012

INFORMATION FOR SUBMISSION OF PROPOSALS

All proposals submitted must include a proposed minimum guarantee (not less than the set minimum guarantee listed on the proposal chart) and a proposed percentage of sales (not less than 25% of gross sales after taxes).

Each proposal submitted must include payment of 25% of the proposed minimum guarantee offered. A cashier's check, money order, business or certified check is acceptable, payable to Alameda County Fair. All checks are deposited. Refund checks will be issued for those proposals not accepted. The Alameda County Fair Accounting Department will issue the checks within 10 business days after the scheduled February 2012 Board meeting. The balance of the specific minimum cash guarantee of those proposals accepted will be due in two payments. The first half of the guarantee will be due on **April 20, 2012** and the balance will be due on **May 25, 2012**. The deposit of \$250.00 for space cleanup and electrical fees charged will be due on **May 25, 2012**. Any and all final monies due the Fair Association **after** the Fair closeout must be paid on or before **July 9, 2012**, or as stipulated in the Contract. **Sales tax must be included in the price proposal. Sales tax may not be added after the sale is totaled.**

Concessionaires must furnish their own flexible hose to connect to sewer lines. Concessionaires will be responsible for purchasing the correct electrical plug device required by the Alameda County Fair Association. (See electrical plug information enclosed)

Those utilizing liquid gas products for their equipment must comply with City, County and State regulations and codes in the utilization of such liquid gas and must have all connections made certified to Fair Management in writing by the installing vendor. All Concessionaires must meet State and/or County Department of Public Health and Alameda County Fire rules and regulations.

Prospective Concessionaires must include a color photograph of concession trailer with proposal. No proposal will be accepted without a color photograph of the concession trailer to be used at the 2012 Fair. Concession trailers must be equipped with approved fire suppression system. The system used for protection of commercial type cooking equipment shall be either a system listed for application with such equipment or an automatic fixed pipe system that is specifically designed for such application. This could be the Ansul type system that is most applicable to the "Dry Chemical Extinguishing System". (See enclosed Alameda County Fire Dept. Rules & Regulations)

Potential concessionaires may submit a proposal on any one or more locations, but must submit a separate designated proposal form, including deposit, for each location. All proposals must be submitted separately in a sealed envelope with the envelope marked "**Food Concession Proposal Location No.**"

All concessionaires must submit complete resume of experience and background in food operation and current references. Failure to submit all information as required, by the time specified, could result in rejection of proposal.

If you have any questions, please feel free to call our Concessions Office at (925) 426-7506.